

TANZANIA RAILWAYS CORPORATION



ADVERTISEMENT TO STRATEGIC PARTNERS FOR ROLLING STOCK REHABILITATION SCHEME

Date: 17th March, 2020

Introduction

Tanzania Railways Corporation (TRC) has embarked on expanding its business operations by rehabilitating its rolling stock fleet to meet rising customer demand in the market. The Corporation is implementing one among its goals in the strategic plan by inviting the general public within and outside the country to invest in TRCs rolling stock. The Corporation has 690 wagons to be rehabilitated and 10 locomotives to be remanufactured. The arrangement technically known as “Rehabilitate and Use” aims as seeking strategic partners by giving all Tanzanians strategic business partners equal opportunity to participate in the rolling stock rehabilitation scheme.

Objectives

The main objective of the arrangement is to look for strategic partner who will help:

- a. Government’s efforts in decongesting Dar es Salaam port
- b. Protect Tanzanian roads by effective use of rail and increase transport economies of scale and cargo economies of density.
- c. Meet TRCs rising cargo demands in Tanzania mainland, Burundi, Democratic Republic of Congo (DRC), Rwanda and Uganda.
- d. Make effective use of Tanzania’s water – rail - road multimodal. i.e. Dar es Salaam Port and Isaka Dry Port.

Requirements

Interested and eligible partners must provide recent information within five (5) years indicating that they are qualified to enter into the “Rehabilitate and Use” scheme, further to that the prospective strategic business partners should submit:

Company profile,

- a. Present company extracts.
- b. Technical capacity (experts in handling the task)
- c. Financial capability (presents five years annualized turn over)
- d. Experience in transportation, logistics, and or haulage business
- e. A minimum monthly order of 10,000 metric tons,
- f. Tax compliance,
- g. Be ready to purchase overseas spares
- h. Be ready to invest in tracking devises

Benefits

This is a win win situation where both parties to the engagement will have to benefit and achieve their goals. Some of the benefits to strategic partners will be Freight discount, preferential consideration, more axle load per wagon, and competitive return on Investment (ROI) above one year T bill rate. Other offers, duties, obligation of parties and returns will be discussed to entities which will show interest in the business undertaking and after submission, review and appraisal of their proposals.

Types of wagons

The corporation has Container Carrier Bogies, Covered Large Bogies, Petroleum Tank Bogies, Ballast Hopper Bogies, Water Tank Bogies, and High Large Bogies for rehabilitation. The wagons have a minimum capacity of carrying forty (40) metric tons of consignment at a time .Apart, from the wagons the corporation has 88 class, 73 class and 64 class locomotives to be remanufactured.

Selection of Strategic Business Partners

The selection of strategic business partners will base on the strength of the proposal submitted to TRC by the prospects and guidelines as stipulated in TRCs investment policy, Strategic Plan and Business Plan.

Extra Information

Interested and eligible prospective strategic business partners may request and obtain further clarification from Chairman of the Rolling Stock Rehabilitation Committee at **TRC Head Office, P.O.Box 70364 Dar es Salaam** or physically visit the office from 8:30 am to 3:30pm on Mondays to Fridays except on public holidays.

Late Submission

Late submitted proposals from the Deadline date will not be accepted for appraisal irrespective of the circumstances.

Communications

The Proposal for Rolling Stock Rehabilitation Scheme **“Rehabilitate and Use”** **MUST** be delivered physically at TRCs Offices located at Railways Street/Sokoine Drive, P. O. Box 70364, Dar es Salaam Tanzania or be sent via email to dg@trc.co.tz; henry.machoke@trc.co.tz or albert.magandi@trc.co.tz **on or before 18:30 hours local time 14 working days from the first advertised date.** The proposal should be clearly marked: **“PROPOSAL FOR ROLLING STOCK REHABILITATION SCHEME”**.

**DIRECTOR GENERAL
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P.O. BOX 70364
DAR ES SALAAM, TANZANIA**