

NOTICE FOR CONSULTING SERVICES

Tanzania Railways Corporation

Tender No PA/154/HQ/2022-23/C/09A

For

Consultancy Services for Preparing a Comprehensive Business Transformation Strategy for Tanzania Railways Corporation

Expression of Interest

Date 30/08/2023

1. This invitation for expression of interest follows the General Procurement Notice (GPN) which appeared in www.taneps.go.tz Issue no. N/A dated 12/07/2022.
2. The Government of the United Republic of Tanzania has set aside funds for the operation of the [Tanzania Railways Corporation](#) during the financial year 2022-2023. It is intended that part of the proceeds of the fund will be used to cover eligible payment under the contract for the [Consultancy Services for Preparing a Comprehensive Business Transformation Strategy for Tanzania Railways Corporation](#).
3. The [Tanzania Railways Corporation](#) now invites eligible [Firms](#) to indicate their interest in providing the services which include [Providing the consulting for Preparing Comprehensive Business Transformation Strategy for Tanzania Railways Corporation](#). The primary objective of this consultancy service is to review and redevelop TRC's Business Strategy to achieve the following goals: i. Improve the overall efficiency, profitability, and sustainability of TRC's and TAZARA operations; ii. Develop strategies to increase railway market share in the transportation sector in light of the SGR Railway network which is under construction and in combination or synergies with TAZARA Railway Line; iii. To study and recommend on private sector participation in rail operations and infrastructure management for both TRC and TAZARA; iv. To review and recommend organization structure that reflects international best railways practices in infrastructure management and operations; and v. Identify opportunities for revenue growth and diversification including real estate for both TRC and TAZARA.
6. Interested [Firms](#) must provide information indicating that they are qualified to perform the services by submitting consultant's profile, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc. Consultants [may](#) associate to enhance their qualifications.
7. A consultant will be selected in accordance with the procedures set out in the Public Procurement Act No. 7 of 2011 and the Public Procurement Regulations, 2013 - Government Notice No. 446 (hereinafter called Procurement Regulations).

8. Selection will be conducted through the [Quality and Cost based](#) selection procedures specified in the Public Procurement Regulations.

9. Interested eligible consultants may obtain further information from the office of the [Dar es salaam, pmu@trc.co.tz](#) from [08:00-16:30](#) on Mondays to Fridays inclusive except on public holidays.

10. Expressions of Interest (EoI) must be electronically submitted in the proper format, at or before [21/09/2023, 10:30](#)

11. Late Expressions of Interest shall not be accepted for evaluation irrespective of the circumstances.

ACCOUNTING OFFICER

[Director General, Algeria Street/ Railway Street Dar es Salaam](#)